



ConnectALL

A Division of Empire State Development

Municipal Infrastructure Program

PHASE 4 REQUEST FOR APPLICATIONS INFO SESSION

April 3, 2025

AGENDA

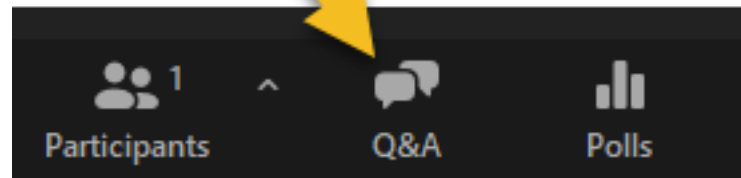
- Welcome
- Municipal Infrastructure Program
- Phase 4 Request for Applications
- Next Steps

WELCOME

Municipal Infrastructure Program

About Today's Session:

- This session is being recorded. **The recording + slides will be emailed** to all participants and posted to the ConnectALL website at <https://broadband.ny.gov/municipal-infrastructure-program>.
- Important links and announcements will be posted in the meeting chat. All links shared today will also be sent out via email.
- Please send your questions using the **Zoom Q&A function** or by email: MIP@esd.ny.gov.



- Questions will not be answered during this session. Answers will be posted to the ConnectALL website.



CONNECTALL OVERVIEW



Governor Hochul delivering the 2022 State of the State address.

ConnectALL is Governor Hochul's initiative to transform New York's digital infrastructure, build a robust broadband marketplace, and bring affordable, reliable, high-speed internet service to all New Yorkers.

ConnectALL Signature Programs

**ConnectALL
Deployment
Program**

**Affordable
Housing
Connectivity**

**Digital Equity
Program**

**Connectivity
Innovation**

**Municipal
Infrastructure
Program**

**Excelsior
Broadband
Network**



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Municipal Infrastructure Program

MUNICIPAL INFRASTRUCTURE PROGRAM

Objectives:

- Make broadband in New York more like a basic utility by investing in **publicly owned and/or controlled networks**
- Connect **tens of thousands of locations** with future-proof **broadband infrastructure** that can be used by multiple internet service providers (ISPs)
- **Prioritize** projects that address **unserved and underserved locations** and ConnectALL's mandate to develop a robust, **equitable broadband marketplace**

\$295 million

Funding source: Capital Projects Fund,
US Department of Treasury

MUNICIPAL INFRASTRUCTURE PROGRAM

Pilot Projects



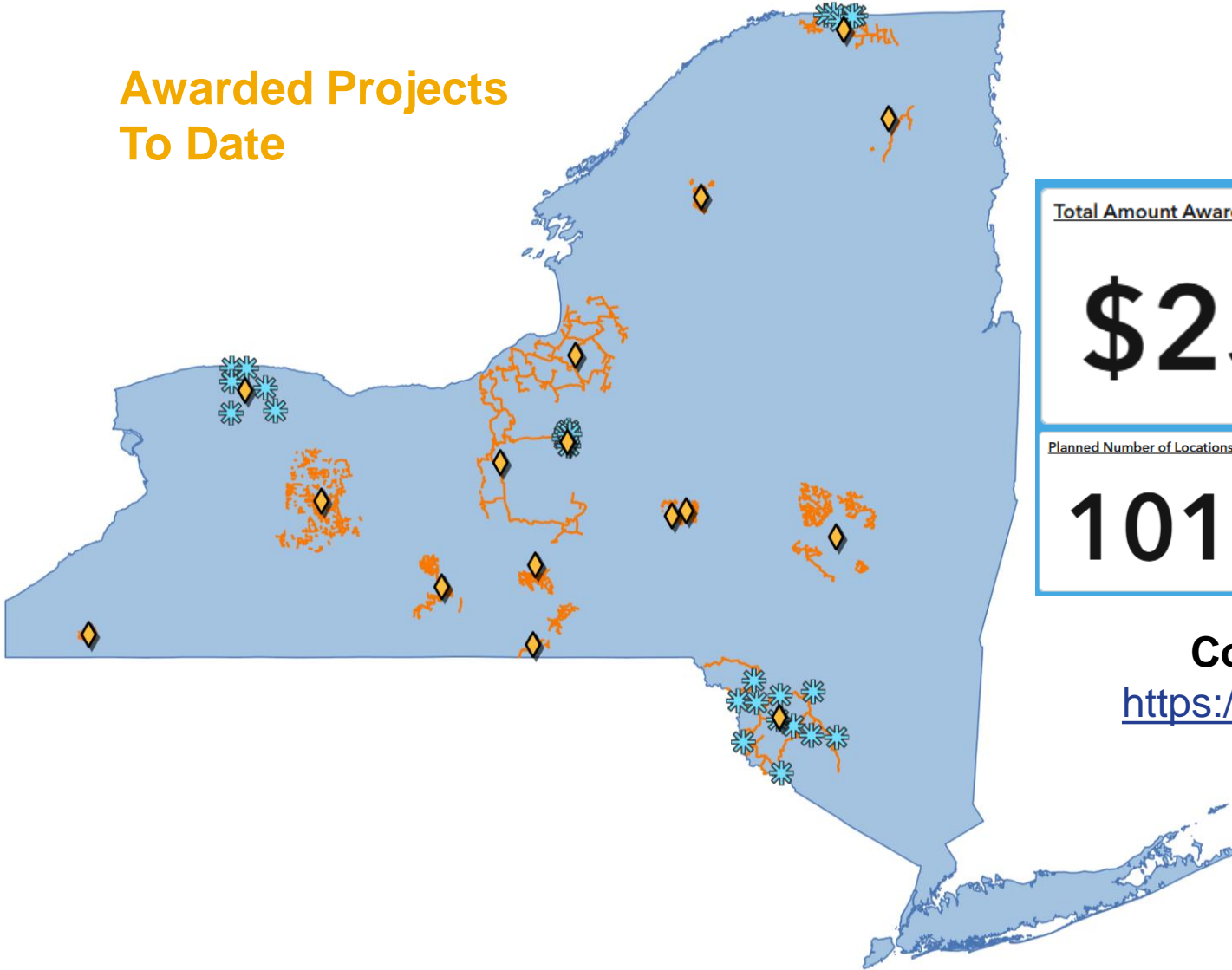
\$10 million

Municipal Infrastructure pilot in 2022 with public infrastructure owners and private internet service providers to provide access to 3000+ homes and businesses with new, future-proof fiber networks in four communities:

- **Sherburne** (Chenango County)
- **Nichols** (Tioga County)
- **Diana** (Lewis County)
- **Pitcairn** (St. Lawrence County)

MUNICIPAL INFRASTRUCTURE PROGRAM

Awarded Projects
To Date



Total Amount Awarded	Number of Active Projects	
\$250.4M	16	
Planned Number of Locations	Planned Fiber Miles	Planned Number of Wireless Hubs
101.8k	2.6k	48

ConnectALL Project Dashboard:
<https://bit.ly/connectall-projects-dashboard>

MUNICIPAL INFRASTRUCTURE PROGRAM

Governor Hochul Announces Nearly \$50 Million Available Through an Expansion of the ConnectALL Municipal Infrastructure Program (3/25/2025)

- Governor Kathy Hochul highlighted the launch of Phase 4 of New York State's Municipal Infrastructure Program (MIP) Request for Applications.
- The new Phase 4 Application expands the program to nearly \$300 million.
- Phase 4 of the Municipal Infrastructure Program will build on the Governor's State of the State commitment to establish the Excelsior Broadband Network to build and connect a network of public broadband assets across the state.

(Source: <https://www.governor.ny.gov/news/governor-hochul-announces-nearly-50-million-available-through-expansion-connectall-municipal>)

EXCELSIOR BROADBAND NETWORK

Governor Hochul 2025 State of the State Commitment:

"Building on the public broadband infrastructure work that Governor Hochul has undertaken over the last few years, the Governor will launch the Excelsior Broadband Network, a new statewide public broadband network with the aim of reaching from Buffalo to Plattsburgh through Syracuse and Albany to Binghamton and New York City... The Excelsior Broadband Network will build and connect a network of public broadband assets across the state, and the first component will be a new fiber line that runs the full length of the New York Thruway..."

A woman and a young girl are sitting at a desk, both wearing large headphones. They are looking at a laptop screen together. The woman is on the right, and the girl is on the left, leaning in towards the laptop. The scene is dimly lit, and the entire image has a blue color overlay. In the foreground, there is a glass of water and a stuffed animal on the desk.

Phase 4 Request for Applications

PROGRAM OBJECTIVE

Changes for Phase 4 are shown in blue:

- CAO intends to establish the Municipal Infrastructure Program (“MIP”) to support the development of open-access and predominantly publicly controlled last mile fiber broadband infrastructure that will directly connect **or facilitate** connections to homes, businesses, community anchor institutions, **data centers, internet exchange locations, or regional publicly controlled broadband infrastructure** to reliable highspeed internet service...
- The objective of this RFA is to improve broadband access in communities across the state facing connectivity challenges due to the lack of affordable, high-speed internet infrastructure.

PROGRAM REQUIREMENTS

Proposals must address the following requirements:

- No duplication of federal or state funding
- Projects must reach **substantial completion before December 31, 2026**
 - **Grant awards are anticipated to be under \$10 million**
- Meet all reporting, transparency and compliance requirements
- Deliver **or facilitate** reliable high-speed internet service that meets the Minimum Performance Requirements
 - Letters of commitment **or intent** from internet service providers
 - **Locations to connect can include**
 - **Community Anchor Institutions**
 - **Data centers or Internet exchanges**
 - **Points of interconnection to regional, publicly-controlled broadband infrastructure**
- Form of public ownership or other public control of infrastructure
 - **Interconnection and open access requirements apply to all applicants**
 - **ConnectALL anticipates applicants offering ESD an Indefeasible Rights of Use for all or a portion of the infrastructure**

ELIGIBLE APPLICANTS

Applicants may apply in teams with other eligible applicants to fulfill the broadband deployment, operation, maintenance, and end-user ISP roles

Eligible Applicants

- **Public Entities**

Municipalities, Cities, Counties, Towns, Villages, Tribal Nations, State and Local Authorities, Entities established pursuant to Section 99-y of the NYS General Municipal Law, Not-for-profit entities with authorization from public entities; and Regional planning boards formed under the provisions of NYS General Municipal Law

- **Municipal Utilities**

- **Utility Cooperatives**

- **Not-for-profit entities**

- **Internet Service Providers (ISPs)**

- **Managed Service Providers (MSPs)**

- **Broadband Infrastructure Builders**

- **Broadband Infrastructure Owners**

Private entities proposing **public-private partnerships** and/or **open-access networks**

Must submit **letters of endorsement** from Eligible Public Applicants

HOW TO APPLY

Applications must be submitted through the New York State Consolidated Funding Application

- Create an account by registering at <https://apps.cio.ny.gov/apps/cfa/login.cfm>
- Once your account is created, you will receive an email with a token required to access the Consolidated Funding Application going forward. Save the token in an easy to access location

The screenshot shows the New York State Consolidated Funding Application website. At the top left is the New York State logo. To its right are navigation links for 'Services', 'News', and 'Government'. Below this is a dark blue header with the text 'CONSOLIDATED FUNDING APPLICATION' in orange. Underneath the header is a navigation bar with links for 'HELP', 'PRINT PAGE', 'REGIONAL ECONOMIC DEVELOPMENT COUNCILS', and 'CFA PROJECT INFO'. The main content area is divided into two columns. The left column has a 'WELCOME' section with text explaining the CFA's purpose and providing links for 'CFA Available Resources | Consolidated Funding Application (ny.gov)'. The right column contains a 'Log In' or 'Register' prompt, a red-bordered box with the text '*New - Cloning an Application*' and a link to learn more, and two large blue buttons labeled 'Log In' and 'Register'.

Application Instructions and Checklist is available at <https://broadband.ny.gov/municipal-infrastructure-program>

APPLICATION REVIEW

ConnectALL will review applications for eligibility, completeness, quality, readiness, and adherence to the requirements and guidelines

- ConnectALL will score the projects based on the evaluation criteria and scoring weight in the table
- Based on the availability of funds, ConnectALL will deem the highest scoring proposals to be conditionally approved
- ConnectALL will confer with the Conditional Awardees to improve the proposal, reduce risk (e.g., to on-time project completion), and ensure compliance with all program requirements
- A conditional award or conditional award conference is not a guarantee of a grant award

Criteria		Scoring Weight
A	Applicant Profile	7 %
B	Experience and Relevant Qualifications	18 %
C	Approach and Scope of Services	42 %
D	Network Design	16 %
E	Service Quality and Affordability	9 %
F	Digital Equity Impact, Workforce Development and Diversity Practices	3 %
G	Letters of Commitment	5 %
Total		100%

PHASE 4 APPLICATION TIMELINES

CAO reserves the right to modify the schedule or add phases to meet the goals of the program and the timeline required by the Treasury's Capital Projects Fund

- Phase 4 Request for Applications open: **March 27, 2025**
- Information session: **April 3, 2025**
- Phase 4 Applications due: **April 25, 2025**
- Anticipated notification of conditional eligibility: **May 23, 2025**
- Anticipated incentive proposal execution for Phase 4 awardees: **June 27, 2025**
- Projects must reach **substantial completion before December 31, 2026**

A blue-tinted photograph of a woman and a young girl sitting at a desk. Both are wearing large headphones and looking at a laptop screen. The girl is pointing at the screen with a smile. On the desk, there is a stuffed animal, a glass, and some papers. The text 'Next Steps' is overlaid on the right side of the image.

Next Steps

NEXT STEPS TO APPLY

Request For Applications contains information determining program eligibility and how interested parties can apply



Review the **Request For Applications** at:
<https://broadband.ny.gov/municipal-infrastructure-program>



Email ConnectALL with questions at MIP@esd.ny.gov using the subject line “MIP Request for Applications”



Create an account for New York State’s **Consolidated Funding Application portal** to access the application:
<https://apps.cio.ny.gov/apps/cfa/login.cfm>



Consult the **Application Instructions and Checklist** to gather everything required for a complete application

REFERENCE MATERIALS

Guidance for applicants:

All applications must be submitted through the New York State Consolidated Funding Application (CFA) Portal:

- <https://apps.cio.ny.gov/apps/cfa/index.cfm>

For those interested in reviewing the **February 2024 MIP Info Session** for a full overview of program background and the CFA submission process:

- <https://broadband.ny.gov/municipal-infrastructure-program>



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Thank You

CONTACT CONNECTALL FOR MUNICIPAL INFRASTRUCTURE PROGRAM:
MIP@ESD.NY.GOV